TAKE-ORDER SALE ONLY

WHAT YOU NEED TO KNOW

Thank you for participating in the popcorn sale. Building a strong annual program is essential to keeping your Scouts active and interested in the Scouting program. Funding your program is equally important, as Scouts benefit from paying their own way.

Trails-End.com has lots of additional resources and all of your orders may be placed online for instant confirmations and electronic records.

Now through October	Each Scout uses 1 or 2 Order Forms to take orders from family members, friends, church, in his neighborhood, etc.
October 28, before 5 PM	Submit your Pack/Troop's Take-Order & Prize Order forms
November 7, 5-7 PM	Pick-up your Unit's order at Tranco Logistics (2213 Polymer Dr.)
December 2, before 5 PM	Pay your Unit's balance
December 4, 6:15 PM	Trampoline Party for Fill-It-Up Scouts *

UP TO 38% IN COMMISSIONS

All Units start at a 30% commission rate for this no-risk sale.

BONUS commissions are available to Units that Plan & Grow *

- 2% BONUS - Place all orders online and complete the Program Planer Spreadsheet**.**
- 3% BONUS - Attend a 2nd Chance Training (Aug. 28 or Sept. 17, 6:30 PM), conduct a Unit Popcorn Kick-off by Sept 23rd and set a per Scout sales goal.
- 3% BONUS - Exceed 2013 Unit sales by 10% **or** New Units to the Popcorn Sale *(have not participated in 2012 and 2013)* may qualify for this bonus with total 2014 sales of at least $1,500.

BONUS INCENTIVES for Scouts

Council and Trail's End BONUS INCENTIVES are offered to every Scout, above and beyond the Scout Rewards prize program. Incentives for Scouts who fill an entire order form, sell $600 or more, Top 25 Sellers Club and a scholarship program. *

** Refer to the 2014 Popcorn Sale Unit Leader's Guide for more information and complete details.*

CHEROKEE AREA COUNCIL, BOY SCOUTS OF AMERICA

6031 LEE HWY., CHATTANOOGA, TN 37421 **CHEROKEEAREABSA.COM**

PHONE: (423) 892-8323 FAX: (423) 899-4555 E-mail: CherokeeAreaBSA@Scouting.org

CHEROKEE AREA COUNCIL, BSA CHATTANOOGA, TN

Unit TAKE-ORDER Order Form - 2014

To receive confirmation and status updates, place your Unit's order online at Trails-End.com

Unit #: _____ (Unit orders ONLY, no individual Scouts) **District:** _____

 # Scouts Participated in Sale? _____ **# Scouts Filled-Up-Form/$600 or more?** _____

TOP SCOUTS FOR UNIT

Name Total Sold Name Total Sold

1. _____$_____ 2. _____$_____

	TOTAL # FROM ORDER FORMS	# CASES	# INDIVIDUAL BOXES
$50 Military Donation	1 per case	1 per case	Product delivered to U.S. Military Troops
$30 Military Donation	1 per case	1 per case	Product delivered to U.S. Military Troops
***Choc. Lovers Tin**	1 per case	1 per case	1 per case
*** Sweet & Savory Gift Box**	1 per case	1 per case	1 per case
Cheese Lover's Gift Box	1 per case	1 per case	1 per case
*** Choc. Caramel Crunch - Tin**	6 tins per case	6 tins per case	6 tins per case
*** White Chocolatey Pretzels**	12 bags per case	12 bags per case	12 bags per case
Kettle Corn 18-Pack Microwave	6 boxes per case	6 boxes per case	6 boxes per case
Unbelievable Butter 18-Pack Microwave	6 boxes per case	6 boxes per case	6 boxes per case
Butter Light 18-Pack Microwave	6 boxes per case	6 boxes per case	6 boxes per case
Buffalo Cheddar Tin	6 tins per case	6 tins per case	6 tins per case
Caramel Corn with APC (nuts)	12 bags per case	12 bags per case	12 bags per case
Dark & White Choc. Drizzle	12 bags per case	12 bags per case	12 bags per case
Jalepeno Cheddar Cheese	6 bags per case	6 bags per case	6 bags per case
Kettle Corn Pre-popped	12 bags per case	12 bags per case	12 bags per case
White Cheddar Cheese	6 bags per case	6 bags per case	6 bags per case
Caramel Corn	12 bags per case	12 bags per case	12 bags per case
Popping Corn	12 bags per case	12 bags per case	12 bags per case

Unit orders may be submitted at **Trails-End.com** *or at the Scout Service Center,*

Fax: (423) 899-4555 *or E-mail:* CherokeeAreaBSA@Scouting.org